



**KEEP  
CALM  
AND  
WORK  
IN THE  
THAMES  
VALLEY**

At this years Conference we will discuss:

- The Thames Valley as a Travel Zone with Tony Travers
- Getting behind WRAtH with Ruth Bagley
- Developers Forum on the rise of speculative development
- Business Parks changing design and sense of community
- Thames Valley in a Global Context
- How the Thames Valley must challenge the ubiquitous Silicon Roundabout!

See Conference Programme for more information.

## PROGRESS REPORT

Many thanks for your support with the preparation and delivery of TVPF 2012. In many respects the conference has already been a real success if one was to judge it on numbers alone, 170 Delegates (this is the highest number of Delegates recorded for TVPF since it was launched in 2004). However, this may be too simplistic and as the developer of Content Led Conferences (see [www.ukpropertyforums.com](http://www.ukpropertyforums.com)) I am keen to get your feedback on today's conference so that we can continue to keep the agenda fresh for 2013 (currently to be on Thursday, 12th September) and also to ensure that we maintain the good reputation of TVPF in the market place as the arbiter of quality conferencing.

This years content has been generated with one eye on the macro issues of Heathrow and the continued economic turbulence, which the UK and the rest of EMEA faces, as it tries to get a sense of momentum despite all these constant changes. We have also moved to the new Ascot Racecourse venue, which provides an opportunity to get a larger group of Delegates attending and exhibiting.

Listed below is a summary of the 2011/12 TVPF programme of events completed since the last conference. Note that the next official event for TVPF will be on Tuesday, December 11th at The Leander Rowing Club, Henley-on-Thames and we will also be arranging other events for Members only. Contact [info@battle-associates.co.uk](mailto:info@battle-associates.co.uk) if you have an idea for a smaller event.

### October 2011

What CEO's Really Think of Sustainability with respected speaker, Peter Lacey, Accenture Sustainability Services @ The Blade, Abbey Street, Reading.

### December 2011

Global Overviews and Feedback with speaker, Professor Ginny Gibson, Deputy Dean, University of Reading @ The Leander Club, Henley-on-Thames.

### May 2012

Joint Breakfast with Construction Excellence with Provelio, Broadway Malyan and Hibu Group (formerly Yell Group) on Benefits of Post Occupancy @ Reading.

### February and May

The Occupiers Group (TOG) is launched with real estate representatives from several key occupiers located in the Thames Valley Region attending or confirming interest in attending future events.

The launch of TOG has been an exciting development over the past 12 months for TVPF. Open and free to Just Occupiers, it provides an informal forum for this group of people to meet but also for me to listen and create exclusive content for the TVPF agenda which will then be presented to Delegates and Members at the conference.



Finally, many thanks to all of our Sponsors in 2012. Special thanks to SEGRO, who have been the Foundation Sponsor for TVPF since 2004 and the backbone to this particular Thames Valley event. Their support along with others such as Peter Brett Associates has given me the confidence to try and make each conference bigger and better. Together, we are making an excellent business event in the region and one you can support as the Thames Valley experiences more exciting changes.

**Matthew Battle**  
Conference Chair

## TVPF FRINGE



This year we have introduced something different. The TVPF Fringe, which is an area set aside on Level 4 in the Horsewalk Restaurant, conveniently located for Delegates to access during the Morning Coffee, Lunch and Afternoon Tea Breakout Sessions. TVPF Fringe will be an excellent opportunity for several leading companies and organisations to promote and show their services to a wider audience.

Please take time to have a look, say hello and swap a business card or two.

## SELECTION OF FRINGE EXHIBITORS & SPONSORS



### PARTNERS



# DELEGATE NAMES AND MEMBERS

David Heslop	ADP Architecture	Sarah Rutt	ING Media
Chris Milican	APS	Graeme White	ISG
Matthew Goodwin	Arcadis	Justin Fahy	ISG
Simon Earles	BAA	Julie Osborne	ISG
Allan Gregory	BAA	Lynda Sheridan	Jansons Property
Matt Sherdian	Balfour Beatty	Steve Dixon	JDP
Kim Morris	Barton Willmore	Glyn Salmon	Kier Construction
Jenni Montgomery	Barton Willmore	Clare Pringle	Kier Construction
David Murray-Cox	Barton Willmore	Georgina Wilmott	Kier Construction
Simon Flisher	Barton Willmore	Leigh Goodwin	Kier Construction
Alyson Jones	Barton Willmore	Emma Goodford	Knight Frank
Amy Battle	Battle Associates	Kevin Wood	Knight Frank
Matthew Battle	Battle Associates	Nick Coote	Lambert Smith Hampton
Chris Pooles	BDO	Tony Travers	London School of Economics
Joel Hawkins	Bell Hammer	Steven Mew	McKay Securities
Katja Wigham	Blandy & Blandy	Simon Perkins	McKay Securities
Jane Gunnell	Blandy & Blandy	Stephen Oldridge	MCM Architecture
Simon Dimmick	Blandy & Blandy	David Norman	Merritts Properties
Karen Jones	Blandy & Blandy	Kevin MacMahon	Miller Construction
Julian Spence	Blandy & Blandy	John Izett	Montague Evans
Marshall Leopold	Blue & Green Marine	Mark Greenwood	Morgan Lovell
Thom Wilkinson	Bracher Rawlins	Bill Horrell	Morgan Lovell
Robert Day	Broadway Malyan	Susie Simpson	Movehut
David Anderson	Broadway Malyan	Neville Simpson	Movehut
Andy Blackburn	Broadway Malyan	Mark Taylor	MT Associates
Hugh Blaza	Brook Street des Roches	Paul Newman	Network Rail
Joe Bellhouse	Brook Street des Roches	Luke Zeki	Norland Managed Services
Peter Beck	C8 Consulting	Derek Farrow	Northcroft
Martyn Evans	Cathedral Group	Cyril Parsons	Office Principles
Becki Garland	Cathedral Group	Thomas Parsons	Office Principles
Rob Barton	Cathedral Group	Philip Atkinson	Orbit Architects
Nick Harrison	Cathedral Group	Kevin Marsburg	Overbury
Luke Hacking	CBRE	Paul Brazier	Overbury
Chris Williams	CBRE	Stephen Hyde	Overbury
John Biscoe	Chapman Bathurst	Rory Carson	Oxford Properties
Lucy Scott	Chapman Bathurst	Chris Carter Keall	Oxford Properties
Sarah Chapman	Chapman Consulting	Scott Witchalls	Peter Brett Associates
Nichola Crawshaw	Chapman Consulting	David Codling	Peter Brett Associates
Darryl Ward	Clancy Consulting	Steve Capel-Davies	Peter Brett Associates
Piers Tyson	Clifton Ingram	Danielle Allen	Peter Brett Associates
Paul Chilton	Cluttons	Christopher Avery	Pitmans
Jo Mandorlo	Coleman Bennett International	Marcus McCluggage	Pitmans
Peter Copley	Corporate Property Advisers	Steve Masterton	Pringle Brandon
Tom Leeming	Cushman & Wakefield	Adam Evans	Provelio
Andrew Agnew	Cushman & Wakefield	Louise Rodgers	Quattro PR
Karen Thomas	Cushman & Wakefield	Alan Bunce	Reading Post
Ian Chappell	Davenport Lyons	Tim Smith	Reading UK CIC
Paul Deriaz	Deriaz Slater	Ken Dytor	Regeneration Investments
Peter Boardman	Dunbar & Boardman	Robert Lynch	Rickerbys
Martin Clark	Dunbar & Boardman	Philip Parkinson	Rickerbys
Nicky Oliver	E3 Consulting	Richard Levinge	Rickerbys
Damian Wild	Estates Gazette	Andrew Turner	Rickerbys
Stacey Meadwell	Estatesgazette.com	David Rush	Rider Levett Bucknall
John-Paul Bedwell	Estatesgazette.com	Richard Bourne	RO Developments
Henry Poole	Estatesgazette.com	Philip Holmes	Royal Berkshire Trust NHS Foundation Trust
Craig Ellis	Estatesgazette.com	Tim Caiger	Royal Berkshire Trust NHS Foundation Trust & TCFM
Ben Miller	Estatesgazette.com	Mark Walton	RPS
Stuart Bedford	Exton Estates	Jon Gardiner	Savills Commercial
Mark Fowles	FD Construction	Steve Lang	Savills Commercial
Marcus Francis	Field Seymour Parkes	Jeremy Bates	Savills Commercial
Dean Bickford	Field Seymour Parkes	Johnny Bray	Savills Commercial
Michael Higgin	Field Seymour Parkes	Andrew Willcock	Savills Commercial
Joseph Preisner	Field Seymour Parkes	Robert Godfrey	Savills Commercial
Alex Tucker	FTI Consulting	Robert Taylor	Savills Commercial
Tilly Shirlaw	FTI Consulting	Jonathan Hill	Scott Brownrigg
Emma Hammond	FTI Consulting	Kate Dean	SEGRO
Chris Doyle	GDM	Gareth Osborn	SEGRO
Mike Marshall	Gleeds	Will Page	SEGRO
Gillian Redman	Gleeds	Paul Lewis	SEGRO
Jim Johnston	Goodman	Mike Righton	Sense
James Raven	Goodman	Nathan Rees	Shoosmiths
Julia Timms	Goodman	Ruth Begley	Slough Borough Council
Dan Williams	Goodman	Daniel Wilson	Slough Borough Council
Jack Kellard	Goodman	Mandhir Sidhu	Sq-m2
Robin Moxon	Goodman	Carole Cole	Square Dot
Howard Neal	GVA	Jason Margrave	Stanhope
Carl Potter	GVA	Edward Smith	Strutt & Parker
Angus Malcolmson	GVA	Rhodri Shaw	Strutt & Parker
Marcus Hawkins	GVA	Andrew Moore	Sweett Group
Tom France	GVA	Chris Early	Telefonica O2
Piers Slater	H2 Ride to Work & Reef Estates	James Ennis	TFT
Nick Fletcher	Harmesen	John Burbidge	The Business Magazine
Simon Taylor	Hibu	Alex Thorpe	TP Bennett
Steve Head	Hicks Baker	Mark Davies	TP Bennett
Peter Fry	Hicks Baker	Yvette Hanson	TP Bennett
Giles Blagden	Hicks Baker	John McGowan	Turner Townsend
Keith Hicks	Hilson Moran	David Gillham	University of Reading
Matthew Ingleton	Hilson Moran	Ginny Gibson	University of Reading - Henley Business School
Nicholas Jones	Hilson Moran	David Thomas	Vail Williams
Andrew Purcell	Honeywell Control Systems	Kevin Cook	Vail Williams
Jonathan Turner	Honeywell Control Systems	David Barden	Vail Williams
		Karen Cooksley	Winkworth Sherwood

# CONFERENCE PROGRAMME

8.00	Coffee, Croissants and Registration on LEVEL 4 / CORE 2
9.00	Introduction in the Parade Ring Conference Suite on LEVEL 2 Matthew Battle, Director, Battle Associates - Chair TVPF
9.05-9.30	<b>Session One Welcome to the Thames Valley Travel Zone</b>  Does the continued success of the Thames Valley depend on an integrated travel plan? What role will Heathrow perform in the future for the region as a travel business hub? And how will an integrated travel plan future proof the region for growth across the UK and Europe?  <b>Key Note: Professor Tony Travers, Director of LSE London.</b> A respected commentator for ITV, BBC and the national press on travel strategy in the London and South East.
9.30-9.45	<b>Getting behind WRATH!</b>  How will WRATH help you? More details about the 6 minute train service from Slough to Heathrow T5 and will it mean that Slough will become the gateway to Heathrow for the West of England?  <b>Speaker:</b> Ruth Bagley, Chief Executive, Slough Borough Council <b>Chair:</b> Damian Wild, Editor, Estates Gazette  <b>Panel:</b> Gareth Osborn, Business Unit Director - Thames Valley, SEGRO Allan Gregory, Director of Surface Access, BAA Scott Witchalls, Partner, Peter Brett Associates Paul Newman, Sponsor - Reading Station, Network Rail
10.30-11.00	Tea & Coffee Break on Level 4 / Core 2 Networking @ TVPF Fringe
11.00-11.45	<b>Session Two The Developers Forum</b>  Is it time to speculate to accumulate? The Thames Valley has several speculative schemes about to start. After several inactive years, why start now? What is making developers reach for their spades and start building?  <b>Chair:</b> Jeremy Bates, Executive Director - National Offices, Savills <b>Speaker:</b> Steve Lang, Director - Director Commercial Research, Savills  <b>Panel:</b> Stuart Bedford, Development Director, Exton Estates Joel Hawkins, Director, Bell Hammer
11.45-12.30	<b>Session Three Business Parks Forum: Creating a Community of Success</b>  The quality Business Parks remain relatively full, why is that? What are the new trends for business parks in 2012 and beyond? How important are transport links to the future survival of business parks in the Thames Valley? How are developers and occupiers now integrating their offer to ensure tenants remain on site and voids remain low? What are the examples for the future business parks?  <b>Chair:</b> Carl Potter, Senior Director - Head of National Offices, GVA <b>Speakers:</b> Jim Johnston, Managing Director, Goodman Kim Morris, Director, Barton Willmore  <b>Panel:</b> Richard Bourne, Development Director, RO Developments Kate Dean, Offices Director, SEGRO Piers Slater, Founder, H2 Ride to Work + Reef Estates  <b>Feedback from the Conference Floor</b> Professor Ginny Gibson, Deputy Dean, University of Reading - Henley Business School
13.00-14.00	Lunch in the Horse Walk Restaurant on Level 4 / Core 2 Exhibition and Networking Opportunity @ The TVPF Fringe CASH BAR ALSO OPEN FOR REFRESHMENTS.
14:00-14.45	<b>Session Four The Occupiers Group (TOG) Reports Back: Thames Valley in a Global Context</b>  <b>Key Note: Ken Dytor, Managing Director, Regeneration Investments</b>  Can the Thames Valley compete on the World Stage as a location of choice? Who are the new entrants and what must the region do to ensure that corporate's such as Nokia Siemens, Microsoft and others remain in the Thames Valley region?  <b>Chair:</b> Peter Copley, Director, Corporate Property Advisers  <b>Panel:</b> Jonathan Turner, Real Estate Director EMEA & India, Honeywell Control Systems Chris Early, Estates Manager Property, O2 Telefonica Simon Taylor, Group Property Director, Hebu (Formerly the Yell Group)
14:45-15.30	<b>Session Five The Legacy of Real Estate: Creating Hubs of Growth</b>  How are some of the 'great' property estates, such as the Old (EMI) Vinyl Factory near Heathrow, the University of Reading and even NHS Health Trusts, changing to create pockets of opportunity for the property community and the development of incubator hubs for SME's which could also provide a riposte to East London's ubiquitous Silicon Roundabout.  <b>Chair:</b> Robert Lynch, Partner, Rickerbys <b>Speaker:</b> Martyn Evans, Creative Director, Cathedral Group  <b>Panel:</b> Tim Caiger, Non-exec Director, Royal Berkshire HNS Foundation Trust Philip Holmes, Director Estates and Facilities Management, Royal Berkshire HNS Foundation Trust Dr David Gillham, Director of Research & Enterprise, University of Reading David Codling, Partner, Peter Brett Associates
15.30	Summary and Conference Close Out on Horsewalk Level 4
16.00	Networking and drinks at the Cash Bar on Level 4 / Core 2

# CONFERENCE NOTES

See [www.tvpf.co.uk](http://www.tvpf.co.uk) for conference updates, photos and images following today's conference.





# THAMES VALLEY PROPERTY FORUM INVITATION

## Surfing into 2013... Christmas Lunch at The Leander Club

This is an invitation to join Members of the Thames Valley Property Forum for a Christmas Lunch at The Leander Club, Henley-on-Thames. Overlooking the mighty Thames we shall reflect on 2012 but more importantly look at 2013 and set the agenda for our ambitions. Contact [matthew@battle-associates.co.uk](mailto:matthew@battle-associates.co.uk) for information and involvement.

Venue: The Leander Club, Henley-on-Thames RG9 2LP

Date: Tuesday 11th December 2012

Time: 12.30 with guest speaker

Website: [www.tvpf.co.uk](http://www.tvpf.co.uk)

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